



CURRICULUM VITAE

PERSONAL INFORMATION

Name	VASSIL STEFANOV DONEV
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Nationality	Bulgarian
Date of birth	22 MARCH, 1955

WORK EXPERIENCE

- Dates (from – to) **2011 – Now**
- Name and address of employer Bulgarian Academy of Sciences.
- Type of business or sector Research
- Occupation or position held Associate professor, team leader
- Main activities and responsibilities Research in data management, project management
- Dates (from – to) **2010 – Now**
- Name and address of employer Varna University of Management
- Type of business or sector Education
- Occupation or position held Associate professor
- Main activities and responsibilities Teaching information technologies
- Dates (from – to) **2008 – Now**
- Name and address of employer Regional Agency for cooperation and development, Varna.
- Type of business or sector Public services, non-profit
- Occupation or position held Expert
- Main activities and responsibilities Administrative, project execution
- Dates (from – to) **2007 – Now**
- Name and address of employer Sirma Solutions Corp, Sofia.
- Type of business or sector Information technologies
- Occupation or position held Branch Manager
- Main activities and responsibilities Administrative, marketing
- Dates (from – to) **2002-2007**
- Name and address of employer Technical University of Varna
- Type of business or sector International relations, education
- Occupation or position held Inspector, advisor to the Rector, lecturer

- Main activities and responsibilities
 - Dates (from – to)
 - Name and address of employer
 - Type of business or sector
 - Occupation or position held
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 - Main activities and responsibilities
 - Dates (from – to)
 - Name and address of employer
 - Type of business or sector
 - Occupation or position held
- EDUCATION AND TRAINING**
- Dates (from – to)
 - Name and type of organization providing education and training
 - Principal subjects/occupational skills covered
 - Title of qualification awarded
- Dates (from – to)
 - Name and type of organization

Support of international projects

1999-2002

National Employment Agency, Sofia
Social
Regional Director
Administrative

1998-1999

Bulgarian Social Investment Fund, Sofia
Social
Executive Director
Administrative coordination

1994-1998

“ABC Invest” Ltd, Varna.
Consulting
Director, Financial consultant
Administrative, consulting

1993-1994

“Eleks” Ltd, Varna.
Commercial
Director sales and marketing
Administrative

1990-1993

Council for Scientific and Industrial Research (CSIR) – Pretoria, Rep. of South Africa
Research
Project Leader
Administrative, Research

1982-1989

Institute of Oceanology – Bulgarian Academy of Sciences
Research
Equipment Designer
Research

1980-1982

Naval Academy – Varna
Education
Head of Training Laboratories
Administrative, Research

1994-1995

University of Economics – Varna

Economic and financial knowledge

Master in Economics (Banking and bank management)

1985-1988

Shirshov Institute of Oceanology– Russian Academy of Sciences, Moscow, USSR

<ul style="list-style-type: none"> providing education and training Principal subjects/occupational skills covered Title of qualification awarded 	<p>Automated measurement and control systems</p> <p>PhD in Engineering</p>
<ul style="list-style-type: none"> Dates (from – to) Name and type of organization providing education and training Principal subjects/occupational skills covered Title of qualification awarded 	<p>1975-1980</p> <p>Technical University of Varna</p> <p>Radio engineering and electronics</p> <p>Radio engineer</p> <p>Master in Electronic Engineering</p>
<p>PERSONAL SKILLS AND COMPETENCES</p>	
<p>MOTHER TONGUE</p>	<p>BULGARIAN</p>
<p>OTHER LANGUAGES</p>	
<ul style="list-style-type: none"> Reading skills Writing skills Verbal skills 	<p>ENGLISH</p> <p>Excellent</p> <p>Excellent</p> <p>Excellent</p>
<ul style="list-style-type: none"> Reading skills Writing skills Verbal skills 	<p>RUSSIAN</p> <p>Excellent</p> <p>Excellent</p> <p>Excellent</p>
<p>ORGANISATIONAL SKILLS AND COMPETENCES</p>	<p>EXTENSIVE EXPERIENCE ON MANAGEMENT POSITION IN DIFFERENT ORGANIZATIONS WITH FUNCTIONS OF LEADING DIFFERENT IN SIZE WORKING TEAMS. MANY YEARS OF ACTIVE CONSULTING OF BUSINESS VENTURES INDEPENDENTLY AND WITHIN PROVEN CONSULTING COMPANIES (T-COOR CONSULTING GROUP OF SOUTH AFRICA, ABC INVEST LTD., ETC.) PARTICIPATION IN NUMEROUS USAID FUNDED PROJECTS IN THE COURSE OF 10 YEARS. A HUGE NUMBER OF INDIVIDUAL COURSES PRESENTED TO BUSINESS EXECUTIVES AND THE BROAD PUBLIC. EXTENDED EXPOSURE TO EDUCATIONAL AND TRAINING ACTIVITIES BOTH FOR REPRESENTATIVES OF THE SCIENTIFIC AND THE BUSINESS COMMUNITIES. CHAIRMAN OF THE BOARD OF TRUSTEES OF THE COMPUTING DEPARTMENT AT THE VARNA FREE UNIVERSITY</p>
<p>TECHNICAL SKILLS AND COMPETENCES</p>	<p>FLUENT USE OF ALL USER ORIENTED PACKAGES OF THE WINDOWS AND LINUX OPERATIONAL SYSTEMS</p>
<p>OTHER SKILLS AND COMPETENCES</p>	<p>SIGNIFICANT EXPERIENCE IN CREATION AND PRESENTATION OF MEDIA BASED PROGRAMS AND COURSES. INDEPENDENTLY DEVELOPED SERIES OF TV PRESENTED LECTURES ON THE NATIONAL AND REGIONAL CHANNELS. CARRIED SPECIALIZATION IN MEDIA MANAGEMENT IN THE USA IN 1998 AND FINANCIAL MANAGEMENT IN 1995</p>
<p>DRIVING LICENCE(S)</p>	<p>Yes</p>
<p>ADDITIONAL INFORMATION</p>	<p>CERTIFIED STOCK BROKER AND FINANCIAL ADVISER BY THE SECURITY AND EXCHANGE COMMISSION</p>
<p>PUBLICATIONS AND PROJECTS</p>	<p>53 PRINTED ARTICLES AND CONFERENCE PRESENTED REPORTS, 4 PATENTS, 4 BOOKS WITH EDUCATIONAL ORIENTATION, PARTICIPATION AND LEADERSHIP IN 10 PROJECTS (INFORMATION TECHNOLOGIES AND ENGINEERING) WITH CORPORATE AND PUBLIC FUNDING (EU, USA)</p>